

Where value is law.




Hodgson Russ LLP
ATTORNEYS

www.hodgsonruss.com

Attorney Advertising

MORE

Expect

At Hodgson Russ, value means giving you more. That starts with combining experienced, innovative legal representation with a sophisticated understanding of — and respect for — our clients' business. Giving more means matching the right team of professionals to every client matter. And it means understanding and respecting the many demands on our clients' time, attention, and resources. ■ As one of the nation's oldest law firms, with roots tracing back to 1817, we've been providing our brand of value to clients for longer than many firms have been in existence. Isn't it time to expect more from your law firm?



Expect a thorough understanding of your business.

Our attorneys know that having a complete understanding of your business is critical to helping you achieve your objectives. That understanding comes not only from our knowledge of and experience with the full range of issues, challenges, and opportunities facing you and your industry, but also through our continued commitment to know and appreciate your unique history, vision, and goals.

“In many cases, midsize law firms have been more adept in addressing clients’ concerns about price constraints, their frustrations with traditional billing structures, and their desire to staff matters efficiently.”

– The National Law Journal

How does this lead to greater value and higher-quality legal representation? Just ask some of the most prominent companies in the United States. We have extensive experience representing Fortune 500 companies — in fact, based on recent listings, we have represented 48 percent of the companies named on the Fortune 100 list and 31 percent of those on the Fortune 500.

Business

Our attorneys have the experience, skill, and scope of practice necessary to meet our clients' diverse and often complex business law needs. We believe it is critical for us to understand our clients' operations, the business environments in which they operate, their unique cultures, and their short- and long-term goals. The resulting relationships we develop with our clients — coupled with our legal and business acumen — allow us to add value while providing creative, insightful, and effective solutions for our clients' domestic and international businesses. In addition to advising on general business matters, we regularly counsel clients on specific issues involving international trade, mergers and acquisitions, joint ventures, securities, investment management/private funds, intellectual property, franchises, health care, FDA and life sciences regulations, antitrust, and venture capital.

BORDERS DON'T HAVE TO BE BARRIERS.

Attorneys in Hodgson Russ's Cross-Border Practice Group provide U.S. legal advice that is precisely calibrated for the particular needs of cross-border businesses and for the cross-border tax issues faced by businesses and individuals. Whether your international interests span an ocean, a river, or just a line on the map, we can advise you in connection with cross-border capital markets, mergers and acquisitions, business expansion, general business concerns, tax matters, and immigration issues.

Litigation

When a Hodgson Russ client faces a potential legal dispute, our number-one priority is to protect the business's commercial interests. We regularly handle a full range of dispute situations, managing every case as both a legal and a business problem and always aiming to resolve each matter in a way that is most beneficial to the client. Regardless of the setting — state court, federal court, or an alternative dispute resolution forum — our litigators are aggressive and ready to advance each client's cause, always seeking the most favorable result.



Expect versatility and efficiency in helping you reach your goals.

We know a one-size-fits-all process or strategy isn't always best for your particular needs. That is why flexibility is important to us when it comes to developing a strategy for a case, implementing fresh ideas, and creating the staffing and billing structure for a particular matter.



Expect a trusted business ally.

Think of Hodgson Russ as another crucial member of your team, not a necessary hurdle on the way to closing a matter or solving a problem. We'll work with you to develop legal strategies that make sense for your unique situation and provide preventive counseling and education on how the law affects your business today and into the future.

Tax

Hodgson Russ tax attorneys provide guidance on the full range of business and personal tax issues, including international, federal, multistate, state, and local tax matters. We identify key issues and develop effective responses that take into account all relevant business, personal, and family considerations. Our attorneys do more than just deftly navigate complicated tax laws — we offer sophisticated, creative strategies that help avoid problems and protect clients' assets. In addition, if a dispute with a taxing authority arises, we have an experienced team that deals with federal and state tax controversy matters on a regular basis.

Employment

Because managing the employer/employee relationship is critical to business success, Hodgson Russ attorneys regularly work with clients to find creative, effective solutions to the full range of workforce legal issues, including labor relations, employee benefits, immigration, executive compensation, wage and hour, and discrimination issues. Our clients range from multinational corporations to entrepreneurial start-ups to public entities.

Real Estate, Finance, and Bankruptcy

Hodgson Russ attorneys' collective knowledge and experience enable us to assist clients in structuring and closing commercial financing transactions, acquiring, disposing of, and developing real estate, gaining the benefits of public financing, and analyzing and dealing with the complex dynamics of work-out and bankruptcy proceedings. Seasoned attorneys offer our clients the guidance and resources needed to identify key issues and navigate their way efficiently through, and to understand the business consequences of, a variety of complex transactions, such as ground leases, construction contracts, development agreements, tax credit-enhanced financings, cross-border and multistate credits, syndicated and securitized loans, equipment leases, and revenue and general obligation bonds.

REPRESENTATIVE CLIENTS

Associated Brands LP
Benchmark Financial Group, Inc.
Cegedim Dendrite
CleanEdison LLC
Columbus McKinnon Corporation
Conestoga-Rovers & Associates
Continental Stock Transfer
& Trust Company
Dresser-Rand Group Inc.
Ernst & Young LLP
First American Title Insurance
Company of New York
First Niagara Bank
FMC Corporation
Frontrunner Network Systems Corp.
Gaymar Industries, Inc.
Georgia-Pacific LLC
Greatbatch, Inc.
Harry Winston Diamond Corporation
IDEX Corporation
Iskalo Development Corp.
ITT Corporation
Jeld-Wen Risk Management
Kaleida Health
KeyBank USA
Livingston International Inc.
LPCiminelli Inc.
Luvata Oy
M&T Bank
Niagara Frontier
Transportation Authority
Oneida Ltd.
Osmose Holdings, Inc.
Premier Wealth Management, Inc.
Rand Capital Corporation
Rich Products Corporation
Rigidized Metals Corp.
Rite Aid Corporation
Seevast Corp.
Shaner Hotel Group
Sidney Frank Importing Co., Inc.
Spectrum Control, Inc.
Starwood Hotels
and Resorts Worldwide, Inc.
Stroheim & Romann, Inc.
Summer Street Capital Partners LLC
Tops Markets, LLC
Ultra-Scan Corporation
Unifrax I LLC
WNED-TV
Xerox Corporation

PRACTICES AND INDUSTRIES

Administrative and Regulatory Compliance
Antitrust
Asset-Based Lending
Banking
Bankruptcy
Broadcasting
Business
Business Succession Planning
Canada/U.S. Cross-Border
Construction
Corporate and Securities
Corporate Compliance
and Investigation
Corporate Governance
Criminal and Civil Investigations
and Defense
Defense
Dispute Resolution
Education
Elder Law
Employee Benefits
Employment Litigation
Energy (Traditional and Alternative)
Environmental
Equipment Leasing and Financing
Estates and Trusts Planning
and Administration
False Claims Act
Finance
Financial Services
Food and Drug Administration
Franchise and Distribution
Gaming
Government Relations
Health Law
Higher Education
Hospitality
Immigration
Information Services
Information Technology
and Internet Law
Insolvency, Restructuring,
and Creditors' Rights
Insurance Coverage and Reinsurance
Insurance Defense
Intellectual Property
International Trade
Investment Management
Labor and Employment
Land Use and Zoning
Licensing
Life Sciences
Litigation
Manufacturing
Mergers and Acquisitions
Mortgage Lending
Municipal
Nonprofit Organizations
Opinion Letters
Patent, Trademark, and Copyright
Personal Injury Defense
Products Liability
Professional Services
Public Authorities Accountability Act
Public Finance
Public Utilities
Railroad
Real Estate
Sales Tax Audits
Securities
Secured Transactions
Software Audits
Sports and Entertainment
Structured Finance
Tax: International, Federal,
Multistate, State, Local, Criminal
Defense/Dispute Resolution
Telecommunications
Transportation
Unfair Competition and Trade Practices
Utilities
Venture Capital
White-Collar Criminal Defense
Wind Energy



Expect to be appreciated.

Building and maintaining strong, lasting client relationships is central to our service philosophy. We show our appreciation for your business by responding to your requests with the timeliness and attention you deserve, giving you access to the right legal talent for the job, respecting the financial and temporal constraints under which you operate, and providing general advice from a legal perspective on business topics. ■ Hodgson Russ is proud to provide business-focused U.S. legal counsel to market-leading and emerging enterprises, not only in the United States and Canada, but across the world. We serve the U.S. legal needs of many public and private businesses — ranging from visionary entrepreneurs to Fortune 500 companies — as well as governmental entities, nonprofit institutions, and individuals. To the left is a small sample of our clients and a full list of our practice capabilities, which include virtually every major substantive area of law.

677 Broadway, Suite 301, **ALBANY**, NY 12207 518.465.2333
A. Joseph Scott, III, Managing Partner — ascott@hodgsonruss.com

The Guaranty Building, 140 Pearl Street, Suite 100, **BUFFALO**, NY 14202 716.856.4000
Gary M. Schober, President and CEO — gschober@hodgsonruss.com

55 East Main Street, Suite 100, **JOHNSTOWN**, NY 12095 518.736.2900
Mario J. Papa, Managing Partner — mpapa@hodgsonruss.com

1540 Broadway, 24th Floor, **NEW YORK**, NY 10036 212.751.4300
One Grand Central Place, 60 East 42nd Street, 37th Floor, **NEW YORK**, NY 10165 212.661.3535
John Catterson, Managing Partner — jcatters@hodgsonruss.com

450 Royal Palm Way, 6th Floor, **PALM BEACH**, FL 33480 561.656.8608
Paul R. Comeau, Chairman — pcomeau@hodgsonruss.com

150 King Street West, Suite 2309, P.O. Box 30, **TORONTO**, ON M5H 1J9 416.595.5100
Richard B. Raymer, Managing Partner — rraymer@hodgsonruss.com
Practice restricted to U.S. law.

Prior results do not guarantee a similar outcome.

